



www.hokua-8a.com

**Dan Beard**  
Managing Partner  
Cell: 210-383-5553  
dbeard@nalufederal.com

**Michael McCabe**  
Managing Partner  
Cell: 617-869-1266  
michael.mccabe@elevatets.com

**Headquarters**  
16414 San Pedro, Ste 450  
San Antonio, TX 78232

**Honolulu Office**  
999 Bishop Street, Suite 2100  
Honolulu, Hawaii 96813

**Capitol Hill Office**  
20 F Street NW, Ste. 705  
Washington, D.C., 20001

**Massachusetts Office**  
300 Congress Street, Ste. 407  
Quincy, MA 02169

**UEI:** UUN8B9VCZ5Y7  
**Cage Code:** 9ZWW9

**ITAR License #:** 050690364  
(Australia, Canada, UK,  
Germany,  
& Republic of Korea)

**Certifications**  
ISO 9001:2015  
SO/IEC 20000-1:2018  
ISO/IEC 27001:2013



**SIN 541611** Management and  
Financial Consulting, Business  
and Project Management  
Services  
**SIN 54151S** IT Professional  
Services

**Contract Vehicles**  
NHO 8(a) Sole Source Award  
guidance in  
13CFR124.506(b)(2) and  
13CFR124.517(a) allows Hokua  
the unique ability to receive  
direct awards up to \$100M that  
cannot be protested because of  
our NHO 8(a) status.



# THE HOKUA ADVANTAGE

As a Native Hawaiian-owned Organization (NHO) 8(a), we offer significant contracting efficiencies to help solve your urgent needs. A proud member of the Kanaka Foundation & an SBA-Certified Native Hawaiian Organization (NHO), Hokua LLC is a dynamic first-generation Native Hawaiian 8(a) company.

An 8(a) Small Business, established in 2022, Hokua's highly skilled and specialized staff, proven and in-place management systems, and responsive global reach brings a depth of expertise and versatility to provide Information Technology, Environmental, Munitions Response, and Logistics services to Federal Agencies, the Department of Defense, and commercial clients at locations across the globe.

## Fast-track the Procurement Process

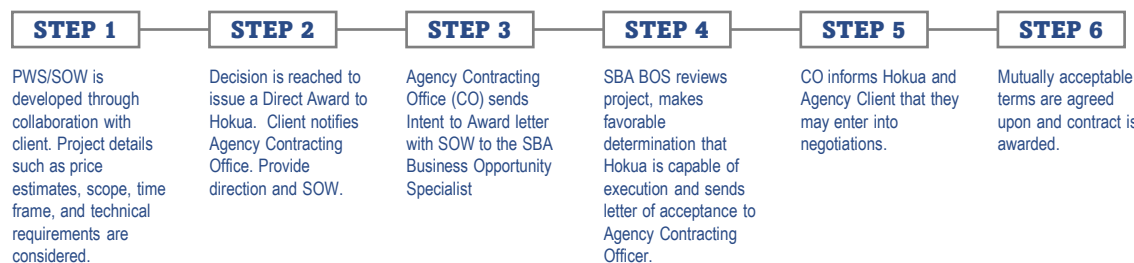
Contracting with Hokua is often faster and less costly than traditional procurement methods. Before a solicitation is announced, contracting officers can reach out to Hokua to contract directly via a sole source award. This will significantly shorten the procurement cycle, reduce the risk of protests, and allow you to begin projects more quickly.

The NHO 8(a) procurement process can accelerate the procurement cycle.



## HOW TO - Direct Award

Federal customers can issue a sole source contract to Hokua by following the simple 6 step direct award process. The Alpha contracting process virtually guarantees the ability to negotiate a fair and reasonable price with fewer uncertainties in less time than with the competitive bidding process.



## Applicable NHO 8(a) Federal Acquisition Regulations

Native Hawaiian Organization (NHO) Owned 8(a) Firms owned by a qualifying Native Hawaiian Organization (NHO) and certified by the Small Business Administration as an 8(a) small business offer unique program benefits.

**Absence of a Sole Source Dollar Threshold 13CFR124.506(b)(2).** DoD may award a sole source 8(a) contract to a Participant concern owned and controlled by an NHO where the anticipated value of the procurement exceeds the applicable competitive threshold if SBA has not accepted the requirement into the 8(a) BD program as a competitive procurement. There is no requirement that a procurement must be competed whenever possible before it can be accepted on a sole source basis for a NHO-owned concern, but a procurement may not be removed from competition to award it to a NHO-owned concern on a sole source basis.

**Non-Challenged 8(a) Sole Source Award 13CFR124.517(a).** The eligibility of a Participant for a sole source or competitive 8(a) requirement may not be challenged by another Participant or any other party, either to SBA or any administrative forum as part of a bid or other contract protest.

**Economically-Disadvantaged 13CFR124.110(c).** An NHO that meets the requirements set forth in paragraph (c)(1) and (c)(2) of this section is deemed economically disadvantaged.

## Take Advantage of Unique NHO 8(a) Program Benefits

- Exemption from competitive bid limitations on DoD contracts
- Immunity from protests challenging eligibility for direct awards
- Eligibility for incentive payments of up to 5% of the total contract value (DoD)
- Fulfillment of socially and economically disadvantaged business requirements
- \$100M Direct Awards. Hokua may receive direct awards up to \$100M per the [following class deviation](#)